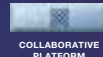




COMMERCE ONE 5.0



SOURCE BUY



COLLABORATIVE PLATFORM

PG&E got turned on to automated sourcing.  
And generated \$40 million a year in savings.



Pacific Gas & Electric Corporation purchases goods and services from thousands of suppliers. Finding the right supplier for every purchase was time-consuming—and costly. Then PG&E found a way to drive costly inefficiencies out of supplier selection. Commerce One helped PG&E automate the process and gave its purchasers new visibility and control so they could optimize spend, and maximize relationships. It cut sourcing cycles from weeks to hours—which reduced administrative costs. Commerce One even lowered product costs by roughly 15%. Amortized over the first year, PG&E saves more than \$100,000 a day. And the meter just keeps running.

*Commerce One Source*  
is part of the complete  
suite of automated  
procurement solutions  
in Commerce One 5.0



Visit [www.commerceone.com/PG&E](http://www.commerceone.com/PG&E) to download a FREE whitepaper on the PG&E story.

**COMMERCE ONE**  
The Business Internet Company



>> Build margins. Not inventory.



COMMERCE ONE 5.0



SOURCE BUY



COLLABORATIVE PLATFORM

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For the Aberdeen Group's case study on PG&E's Commerce One implementation, visit [www.commerceone.com/PG&E](http://www.commerceone.com/PG&E)

Commerce One Source is part of the complete suite of automated procurement solutions in Commerce One 5.0



**COMMERCE ONE**   
Powering the Business Internet<sup>SM</sup>



Commerce One 5.0



Source

Buy



Collaborative Platform

## Commerce One® Powering the Business Internet™

Commerce One® is the Business Internet Company. Our software, services, and global supplier network give buying organizations visibility and control over inter-enterprise sourcing and procurement processes. And, by putting these processes on the Internet, we enable new levels of collaboration and communication between buyers and suppliers. Commerce One solutions reduce cycle times, lower transaction costs, and achieve better pricing for all types of goods and services.

Visit [www.commerceone.com](http://www.commerceone.com) to learn more about Commerce One solutions.

*The Commerce One 5.0™ suite >>  
delivers collaborative solutions  
for visibility and control  
over the source-to-pay  
process.*



**COMMERCE  
ONE®** 

Powering the Business Internet™